

# PERSONALITY PROFILE

Name: \_\_\_\_\_

Place a check beside the word which best describes you in each group below.

- A** 1. \_\_\_ Immediate Results  
 2. \_\_\_ Provide Emotional Support  
 3. \_\_\_ Satisfied  
 4. \_\_\_ Controls Emotions
- B** 1. \_\_\_ Direct  
 2. \_\_\_ Confident  
 3. \_\_\_ Conservative  
 4. \_\_\_ Well Disciplined
- C** 1. \_\_\_ Mistrusting  
 2. \_\_\_ Optimistic  
 3. \_\_\_ Restrained  
 4. \_\_\_ Dislikes Criticism
- D** 1. \_\_\_ Determined  
 2. \_\_\_ Likes Recognition  
 3. \_\_\_ Needs Reassurances  
 4. \_\_\_ Perfectionist
- E** 1. \_\_\_ Bottom Line Answers  
 2. \_\_\_ Shows Emotions Easily  
 3. \_\_\_ Security Seeking  
 4. \_\_\_ Precise
- F** 1. \_\_\_ Stubborn  
 2. \_\_\_ Talkative  
 3. \_\_\_ Likes Guarantees  
 4. \_\_\_ Systematic
- G** 1. \_\_\_ Impatient  
 2. \_\_\_ Easily Embarrassed  
 3. \_\_\_ Likes Low Risk Situations  
 4. \_\_\_ Complies with Authority
- H** 1. \_\_\_ Dislikes Details  
 2. \_\_\_ People Oriented  
 3. \_\_\_ Patient  
 4. \_\_\_ Needs Proof/Credibility
- I** 1. \_\_\_ Likes Power/Control  
 2. \_\_\_ Enthusiastic  
 3. \_\_\_ Good Listener  
 4. \_\_\_ Detail Oriented
- J** 1. \_\_\_ Self Reliant  
 2. \_\_\_ Open Minded  
 3. \_\_\_ Consistent  
 4. \_\_\_ Respects Rules & Standards
- K** 1. \_\_\_ Leadership Abilities  
 2. \_\_\_ Friendship is Important  
 3. \_\_\_ Teamwork is Important  
 4. \_\_\_ Wants Job Security
- L** 1. \_\_\_ Independent/Own Boss  
 2. \_\_\_ Impulsive  
 3. \_\_\_ Loyal  
 4. \_\_\_ Skeptical
- M** 1. \_\_\_ Result Oriented  
 2. \_\_\_ Trusting  
 3. \_\_\_ Competent Associates  
 4. \_\_\_ No Quick Decisions
- N** 1. \_\_\_ Wants High Income Potential  
 2. \_\_\_ Public Recognition  
 3. \_\_\_ Slow to Change  
 4. \_\_\_ Analytical
- O** 1. \_\_\_ Brave/Risk Taker  
 2. \_\_\_ Polished  
 3. \_\_\_ Likes Traditional Procedures  
 4. \_\_\_ Diplomatic
- P** 1. \_\_\_ Restless/Easily Bored  
 2. \_\_\_ Sincere  
 3. \_\_\_ Even Tempered  
 4. \_\_\_ Fussy

<u>PROFILE</u>	<u>NUMBER</u>
D (# of 1's)	_____
I (# of 2's)	_____
S (# of 3's)	_____
C (# of 4's)	_____
<b>TOTAL # POINTS =</b>	<b>16</b>
<b>RESULTS</b>	_____