Mary Kay Weekly Accomplishment Sheet

Name _____ **Consultant #** _____ **Week Ending** ___/___/___ **Director** _____ **Adopted Director** _____

Date (MM/DD)	Hostess	#Hrs	#Gst	# Ord-ers	# Book-ings	# Skin Care Sets Sold	Sales (Less Tax) $ Skin Care Class	$ Facial	$On the Go	$ Web Site	$ Show	$ PCP	$Sales Tax	$ Give Away /Hostess Gifts	$ Non Rec. Sales Tax
							$	$	$	$	$	$	$	$	$
Total Sales															

Weekly Total Sales Less Tax $ _____

Year to Date Total $ _____

Weeks Activity Recap

_____ # Appointments Booked for Next Week
_____ # Potential Team Members Interviewed
_____ # New Team Members

Estimated Weekly Gross Profit

Weekly Sales Total $ _____.
Less Tax X .40
Estimated Weekly Gross Profit =$ _____.

Performance Points Summary

Days tracked_____ # of Overall Positive Point Days_____

# of Positive Point Days Per Category

Quiet Time	_____	Hot Line	_____	Guest Invited	_____	Qualified SCC	_____
Affirmations	_____	New Booking	_____	New Interview	_____	New Team Member	_____
Power 1/2 Hr.	_____	New Contact	_____	Sell Something	_____	Write Notes	_____
6 MIT	_____	New Basic	_____	Quality Guest	_____	$100 Day	_____

Designed by Cindy Porter